

THE ADMINISTRATOR



The Company

- Established in 1984
- Publicly traded on NASDAQ from 1988 to 1999
- Acquired by Ford Motor Company in July of 1999
- Now operating INDEPENDENTLY as a wholly-owned subsidiary of Ford Motor Company
- A nationally recognized company specializing in the "All Makes" Vehicle Service Contract Industry
- APCO service contracts are recognized and accepted nationally
- APCO is an administrator providing automotive dealers with the BEST OF BOTH WORLDS:
 - ~ The competitive advantages and the flexibility of an independent
 - ~ Combined with the financial strength and stability of a manufacturer

Security

- A wholly-owned subsidiary of a major manufacturer
- All MEPP contracts are fully insured by "A" rated carriers
- All MEPP contracts are insured for first day and first dollar amounts on every covered claim
- Administrator obligor where state law allows

Training and Development

- Provided by experienced, retail professionals
- Extensive regional training seminars
- Customized, in-store development
 - ~ Finance and Insurance
 - ~ Menu Selling
 - ~ Compliance
 - ~ Sales
 - ~ Sales Management
 - ~ New and Used

Strategic Partners

APCO has been selected as an administrator by some of the best known names in the industry:

VOLVO



HONDA
Financial Services



We can help!
888/327-9400